

Peace of Mind on SFH Cloud

Tebarco Door & Metal Services, Inc.

BACKGROUND



Tebarco Door & Metal Services, Inc. is located in Alpharetta, Georgia and has distributed, installed, and repaired door, frames, and hardware for clients in the Southeast for 37 years. Jeff Bissell, Vice President of Tebarco, has worked for the company for 34 years. Tebarco originally purchased Software for Hardware in 1998 so that they no longer had to write submittals by hand. Recently, they migrated from their on-premises server to SFH Cloud.

WHY SWITCH TO THE CLOUD?

Jeff described how Tebarco's server suddenly went down one day. "We don't have a dedicated IT department, so we were down for 1 to 1 ½ days," he recalled, "And we couldn't do any business during the time." Software for Hardware offered a solution through SFH Cloud. Michael Schecter, Director of Technical Operations at SFH, proposed that Tebarco migrate to SFH's dedicated cloud services in order to not have to worry about sudden server outages eating up their time and money. Tebarco made the decision to migrate.

HOW WAS THE MIGRATION PROCESS?

When asked about the ease of the migration process, Jeff said they encountered no problems. "It was simple," he said. "Michael did his thing and was really great in getting us set up."

WHAT HAVE BEEN THE MAIN BENEFITS?

Jeff was happy to report that "they don't have anything to worry about" regarding server problems. The team can now rest easy knowing that sudden outages won't occur and stop the business in its tracks. Tebarco being on the cloud server will also let Software for Hardware connect to them much faster for IT support when they need it, as opposed to the lengthier process of connecting to on-premises servers.

Moreover, the cloud offers the option to work in SFH remotely, a feature that Jeff has made use of. "I've set up a new laptop to work from home," he reported. He works every now and then outside of the office to catch up on important business matters.

With its helpful new benefits and simple migration process, Jeff and the Tebarco team have adjusted quickly to SFH Cloud and have a new peace of mind while they work. They have not looked back since.

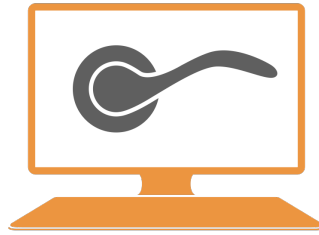


SFH Cloud™

ABOUT TEBARCO DOOR & METAL SERVICES

For 37 years, Tebarco Door and Metal Services Inc. has distributed, installed, and repaired doors, frames, and specialty hardware products for clients in the Southeast. With a commitment to product quality and exceptional service coupled with nearly 200 years of combined experience in installation, maintenance, and modification of wood and hollow metal doors and frames, they are dedicated to providing safe and secure doors that protect people and their businesses.

ABOUT SOFTWARE FOR HARDWARE AND UNIVERUS



Since 1998, Software for Hardware has provided estimating and project management software to commercial door, frame and hardware distributors across the U.S. and Canada. Nearly 1,000 door industry professionals rely on Software for Hardware to improve their business efficiency, client responsiveness, and bottom-line profitability. As a result, Software for Hardware has become the fastest growing software in the industry and the software of choice for door distributors.



Univerus believes that harmonious value results from bringing together forward-thinking professionals and proven solutions. Representing a suite of software businesses strategically woven into the Univerus family, its centralized management approach has empowered top-notch teams to provide mission-critical solutions with the most robust and innovative products available in the marketplace.