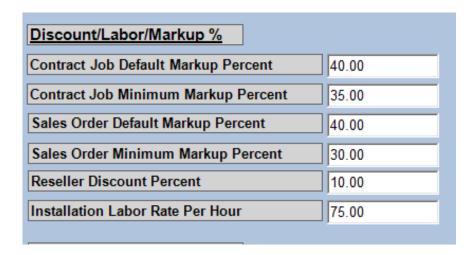
## **Markup Percent Override**

This feature prevents a salesperson from reducing a markup percentage on Sales Orders or Contract Jobs below a default percent. Only someone with Software for Hardware administrative level authority will be allowed to drop the markup percent lower than the default.

## How it works:

- 1. Launch Software for Hardware.
- 2. From the Logo screen click File.
- 3. Choose *Optional Settings*.
- 4. Select Company.
- 5. The Company Options screen appears.



- 6. There are two fields in the *Discount/Labor/Markup %* section that pertain to this enhancement. They are *Contract Job Minimum Markup Percent*, and, *Sales Order Minimum Markup Percent*.
- 7. Enter your minimum markup percent for both fields then click *Save*.
- 8. In the example above, if a salesperson enters a percentage under the minimum markup of 30% for a Sales Order the following message will appear:



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